

WOOD WORKS

A publication for and about Woodco Machinery Customers • www.WoodcoWoodWorks.com

CAPONE COMPANIES

Family company spans four generations
in construction industry



Charlie Capone,
Owner

P.J. KEATING COMPANY

This Lunenburg firm is dedicated to
quality control on complex projects



Construction Operations Manager
Mark Pillsbury (left) and Paving
Operations Manager Peter Pavao

A MESSAGE FROM WOODCO MACHINERY



Robert S. Benard
President



Dana MacIver
Vice President and
Chief Operating Officer

**Keeping you
up and
running**



Dear Valued Customer,

At Woodco Machinery, we pride ourselves on going the extra mile for our customers. We understand that if machines aren't working, you are losing money. Keeping our customers' Volvo machines performing day in and day out is something to which we are committed. Our staff of well-trained technicians and representatives is here to ensure that you are profitable everyday.

One way we try to help our customers minimize downtime is through hydraulic hose maintenance and replacement. Our parts department is stocked to create customized hydraulic hoses for all the machines we carry. To combat downtime, we can make a hose for a customer within 30 minutes. You can read more about the department and Hydraulic Specialist David Purdy inside this magazine.

Customers are our number one priority, and it is our goal to create relationships that extend beyond machine purchases and service calls. When a customer chooses Woodco Machinery, we want it to be the start of a long-lasting partnership. We are proud to serve the hardworking men and women in our region and help their businesses succeed.

In this issue of your Woodco Woodworks magazine, you can read about two of those customers, Capone Companies and P.J. Keating Company. Capone Companies is a fourth-generation family business located in Canton. Today, the company has multiple businesses under its umbrella that specialize in services ranging from granite-curb installation to recycling. Woodco has worked with Owner Charlie Capone to provide Volvo loaders and service to the company for 27 years. P.J. Keating Company is a Lunenburg-based firm that thrives on large paving, concrete and construction projects. Recently, P.J. Keating turned to Woodco to purchase six Volvo DD110B high-frequency / high-amplitude compactors and a Volvo DD140HF compactor.

We hope your season has been a successful one so far. Woodco is here for all of your parts, service and equipment needs, and we are committed to keeping you up and running during this busy time of the year.

Sincerely,

Robert S. Benard
President

Dana MacIver
VP and COO

IN THIS ISSUE

CAPONE COMPANIES

Follow Charlie Capone, fourth-generation owner of his family's Canton-based company, and see how he has added to its list of services through the years. Capone Companies relies on Volvo wheel loaders for many of its jobs.

P.J. KEATING COMPANY

With quarries and asphalt plants in Massachusetts and Rhode Island, along with utility, milling, grading, construction and paving crews that also venture into New Hampshire, it's easy to see why P.J. Keating Company is well-positioned for an extensive work load and large projects. See how this company employs Volvo equipment on its paving jobs.

A CLOSER LOOK

Learn how Woodco Machinery's hydraulic hose specialists can help get you back up and running, fast. With its extensive inventory and ability to manufacture authentic hoses for all equipment brands, Woodco is committed to keeping customer downtime to a minimum.

Published by Construction Publications, Inc. for



WOBURN, MA

22 North Maple Street • Woburn, MA 01801
(781) 935-3377 • Fax: (781) 935-1563

AVON, MA

140 Wales Avenue • Avon, MA 02322
(508) 584-8484 • Fax: (508) 584-8514

JOHNSTON, RI

60 Shun Pike • Johnston, RI 02919
(401) 942-9191 • Fax: (401) 942-9266

www.woodcomachinery.com

Robert S. Benard
President

Dana MacIver
Vice President and
Chief Operating Officer

SALES

Gerry Tessier
General Sales Manager

Bill Foote
Sales Coordinator

PARTS

Steve Bodtmann
Parts Manager

Bruce Rushford
Johnston Store

Keven Blais
Avon Store

PRODUCT SUPPORT

Kevin Sullivan
Service Manager

Kurt Hoffmann
Service Coordinator

Bob Leach
PSSR – Road/Paving



CAPONE COMPANIES

Family company spans four generations in construction industry



Charlie Capone,
Owner

Working on roads is in Charlie Capone's blood. His great-grandfather and his grandfather ran a heavy-highway construction business. His father and uncle started Capone Bros. Inc., in 1967 and focused on curb, sidewalk and intersection construction. Capone is continuing in his family's footsteps, leading Capone Companies – and the fifth generation seems well on its way.

"The family has been at it for a long time," explained Capone. "My grandfather and his brothers constructed a large portion of Interstate 128/Route 9. My dad and uncle focused on channelization of intersections, and I have continued that and added some services. I have four kids who have been driving anything they could get into since they were two years old, so it looks like the fifth generation is coming."

In 1999, Capone bought out his father and uncle and began operating Capone Bros. He changed the name to Capone Companies, and today, the Canton firm handles curbing and sidewalk construction, some smaller-end site work and snow removal in the winter.

Capone Companies Owner Charlie Capone uses a Volvo L20B at the City of Canton's compost facility, which Capone manages.



"Our main focus remains with municipalities and road construction," said Capone. "It accounts for nearly 70 percent of our business annually."

One of Capone Construction's specialties is granite curbing, as opposed to the more prevalent concrete curbing. Recently, the company set all of the granite curbing at Reebok's world headquarters in Canton.

"Setting granite curbs is something we prefer to do over anything else," Capone shared. "Seventy-five percent of our curbs are granite. We have it down to a science. We prefer granite because it lasts longer than poured concrete, requires less maintenance, and I think it looks better."

Capone Construction also completed a new, four-acre parking lot for Enterprise Rent-a-Car in Bridgewater. The project included an intricate filtration system with a pair of 10,000-gallon storage tanks for rainwater below the parking lot. Capone Construction cleared and graded the site and then installed the drainage. It subbed out the paving and painting.

Unlike the generations before him, Capone operates the businesses without a family member or an acting partner. He is able to thrive thanks to an excellent group of employees, including Superintendent Shawn Murphy.

"We have very little turnover with employees, and that helps us succeed," Capone remarked. "Shawn has done a great job for a number of years now. If something happens and I am not here, he runs it without missing a beat."

"I'm still pretty hands-on; I think my employees would say that I'm too hands-on," he joked. "I bid the jobs and go to meetings, but I'd rather jump in a machine and get things done. I can't sit still. I enjoy this work."



▶ VIDEO

This Volvo L70G wheel loader was a great addition to Capone Companies' fleet at the City of Canton's compost facility. "The L70 is the perfect size for the facility," Owner Charlie Capone noted. "It handles mulch, loam and compost in the summer, and in the winter, we'll put a blade on it and use it for snow removal."

New wrinkles

Each generation has helped the company move forward and grow. Today, Capone continues the evolution of the company by adding a focus on recycling. Capone started American Earth Products, Inc. and Dumpster Depot as a way to develop the recycling aspect, and both operate under Capone Companies' umbrella.

"These two companies are a way for us to recycle the material from jobsites," said Capone. "We take back everything – excavated concrete, asphalt, dirt, loam, stumps – and then process and recycle it."

Capone Companies processes material for compost through American Earth Products. Capone says that his company uses most of the product, but it also has several commercial customers.

It also manages the compost facility for the City of Canton. Residents bring their yard waste to the site, and American Earth Products processes it. Residents can purchase mulch, loam and compost from the operation.

"The facility stems from what we were already doing at our compost yard," said Capone. "It makes sense for us. We know the process, and we are located in Canton."

Dumpster Depot is a waste-recycling service. The company owns roughly 200 dumpsters in 20-, 30-, and 50-yard sizes, and it serves customers in eastern Massachusetts and on Cape Cod. The material processed through Dumpster Depot is used on commercial projects.

"The dumpsters can handle anything from grass and leaves to demo," explained Capone. "If someone is tearing down a house or cleaning out a garage, we have a dumpster for that."

Capone says the two businesses account for nearly 30 percent of Capone Companies' work, despite a decision to forgo advertising. Both American Earth Products and Dumpster Depot operate through referrals.

Volvo and Woodco

Volvo loaders are a significant part of Capone Companies' fleet. Capone began buying loaders from Woodco Machinery and Sales Rep Bob Rosa in 1989. It's been a fruitful relationship, as Capone Companies now owns seven Volvo loaders, ranging from an L20 to an L150.

"I am a loyal person – especially if the product is good – and Bob, Woodco and Volvo have done an outstanding job for us," Capone reported. "The product is great, and so is the service. I wouldn't own seven loaders if it wasn't."

Continued . . .

Volvos get the job done for Capone Companies

... continued

Capone Companies' newest machine is a Volvo L150 wheel loader. It purchased the L150 this year to replace the L120 wheel loader the company acquired in 2000.

"We wanted something newer and bigger, and the L150 has been a great fit," said Capone. "We use it at our pit for screening, crushing and recycling. It's a comfortable, user-friendly machine. The rearview camera is a great addition. Our operators love it."

Despite the purchase of the L150, the L120 will remain in use. "The L120 has been a workhorse for us," noted Capone. "It's 16 years old, and we still run it every day."

Capone Companies also purchased an L70 wheel loader this year for use in American Earth's yard-waste operation. American Earth also uses an L20 at its facility.

Capone Companies Owner Charlie Capone (left) calls on Woodco Machinery and Sales Rep Bob Rosa for his Volvo equipment needs. "Bob, Woodco and Volvo have done an outstanding job for us," said Capone.



This Volvo L120D wheel loader has been a workhorse for Capone Companies. "It's 16 years old, and we still run it every day," said Owner Charlie Capone.

▶ VIDEO



"The L70 is the perfect size for the facility," Capone noted. "It handles mulch, loam and compost in the summer. In the winter, we'll put a blade on it and use it for snow removal."

Capone Companies maintains its own fleet, but Rosa and Woodco have been readily available to help the company at any time.

"We do most of the service ourselves, but if something big happens, or if we are under warranty, I call Bob and he handles it," said Capone. "Woodco has been excellent to work with. I've called on a Sunday afternoon before and someone helped me. You don't find that type of service very often."

In addition to Volvo machines, Capone also turns to Woodco's sister company, C.N. Wood Co., for the Gradall excavators (two 5100s, a 5200 and a 4300) it uses for sidewalk projects.

"Gradalls are the quarterbacks for all the crews," observed Capone. "I call them our 'Tom Bradys.' Everyone works around the Gradalls. These machines rip up existing curbing and sidewalks so we can start a project. Our operators love them."

The next generation

For family companies with a long lineage, the future is usually written before it happens. Capone says he wants his four children – Carleigh, Claudia, Chloe and Jake – to pursue their own careers, but also says that each seems to have an interest in the company because it has always been part of their lives.

"When I took over, my wife, Jennifer, started working in the office for me," Capone recalled. "We set up the office so there was a little nursery there. When the kids got older, the cribs went out and we put in a couch, TV and VCR. If they weren't at school, they were here."

"We encourage our kids to do what they choose to do, but they all seem to keep their noses in the business," he continued. "I think it's inevitable that one will come back and be involved, and we'll have a fifth generation take over."

Capone says that he intends to stay busy with the businesses until that point.

"I have four kids to put through college. I'm not going anywhere." ■



Contact your local dealer:

Headquarters

Woburn

22 North Maple Street
Woburn, MA 01801
781.935.3377

Massachusetts

140 Wales Avenue
Avon, MA 02322
508.584.8484

Rhode Island

60 Shun Pike
Johnston, RI 02919
401.942.9191

“ When the other contractors saw the power of that excavator, their jaws dropped to the floor. Powerful productivity.

THAT'S OUR EX FACTOR.”

– Glenn Korner, owner, Midstate Site Development



Midstate Site Development owner Glenn Korner says having Volvo on the job won them a school job by allowing them to propose a slide rail system.

It required a machine powerful enough to drive the slide rail system into the ground. It saved the customer \$250,000 — and got Midstate in, out, and on to the next job in just two months.

Find tips to get the most from your excavator at volvoce.com/ExFactor.



SMART WORKS.®

Volvo Construction Equipment





P.J. KEATING COMPANY

This Lunenburg firm is dedicated to quality control on complex projects



Mark Pillsbury,
Construction
Operations Manager



Peter Pavao,
Paving Operations
Manager

With 400 employees, three quarries, four asphalt plants, a stellar reputation and the nation's largest asphalt producer as its parent organization, P.J. Keating Company is ideally positioned for large projects.

"We're a vertically integrated supplier of crushed stone and asphalt, with a light/heavy construction paving arm," said Construction Operations Manager Mark Pillsbury. "We're a part of Oldcastle Materials Company, which is the number one producer of asphalt in the country. We take a lot of pride in our work."

P.J. Keating has quarries and asphalt plants in Cranston, Rhode Island, and Acushnet and Lunenburg, Massachusetts in addition to an asphalt plant in Dracut, Massachusetts. The company has one utility, two milling, two grading, three construction and six paving crews. In the course of a typical year, P.J. Keating handles a dozen projects as a general contractor for the states of Massachusetts and Rhode Island and several more as a subcontractor; 50-60 road projects for cities and towns; and as many as eight large, warehouse-construction jobs.

"One thing that has really helped us succeed is the control we have on a project from the time we take the natural resource out of the ground until a road is paved or a building is finished," explained Paving Operations Manager Peter Pavao. "It gives us the ability to control the quality in a way that most companies can't.

"We are set up to handle just about any requests customers may have," Pavao continued. "We can manufacture material to meet DOT spec requirements, from recycled,

to porous, to bridge-protective specs. We also produce hot mix and sell it as a third party."

The ability to handle so many projects is a result of a great workforce.

"We have a very qualified group of employees and strong senior management," noted Pillsbury. "President Jonathan Olson, Vice President of Construction Andy Brewer and Quality Control Manager Matt Teto have set the bar high for our company. We are dedicated to quality; it's in our genes."

Going the extra mile

One reason that P.J. Keating has achieved success is its dedication to quality and customer service. The company takes pride in delivering high-quality results for customers, and doing what it takes to get a job done right.

"There's nothing like driving over a perfect piece of road and being very proud of it," said Pavao. "We pride ourselves on our product. We want to hit it out of the park every day."

Consistently producing quality work enables P.J. Keating to win numerous DOT bids, which often involve being graded on specific standards. For example, the Massachusetts DOT mandates that all asphalt mixes for its road projects meet a set of Percent Within Limits (PWL) standards, and it grades companies based on those numbers.

"The Mass DOT judges on air voids, asphalt-binder content, thickness, density and rideability. If a company has a high PWL score in those areas, it will win more



▶ VIDEO

This P.J. Keating Company crew uses a Volvo DD110B high-frequency/high-amplitude compactor during a night shift on a resurfacing project in Mansfield. “We have projects that can only be done at night because they would be impossible to complete during the day with the traffic,” said Paving Manager Peter Pavao. “The Volvos have a superior lighting package, in addition to industry-leading water capacity and fuel economy.”

bids,” explained Pillsbury. “To ensure that our product will meet their standards, we test it about three times more than required. Having the ability to control all aspects of a job, as we can, certainly helps us maintain a high level of quality.”

P.J. Keating also works around-the-clock to make sure a project gets completed. With six paving crews, the company can accommodate all time requirements a job may have, including night shifts.

No matter when the work takes place, P.J. Keating ensures that the quality remains the same.

“Paving at night doesn’t change anything,” Pavao added. “Our engineers are still out there collecting data. It’s very technical, but quality control is what we do.”

Volvo compactors purchased from Woodco

Last winter, P.J. Keating decided it was time to upgrade its fleet. After running

numerous head-to-head tests and crunching numbers, the company decided to purchase six Volvo DD110B high-frequency / high-amplitude compactors and a Volvo DD140HF compactor from Woodco and Sales Rep Bill Perla.

“We conducted extensive testing to decide what we wanted to buy,” recalled Pavao. “We had our crews running several machines right next to each other, and we compared how the compactors performed. Then, we looked at the whole package – service, dependability and more. The Volvo high-frequency compactors from Woodco were the clear winners.”

Pillsbury said one of the main features of the Volvo compactors that appealed to the company was their flexibility. “These compactors have eight amplitude settings, which allows us to use them on multiple projects. We can do a full-depth reconstruction project with a thick, big base lift, and then turn around and do an

Continued . . .

Extensive testing leads to large Volvo package

... continued

inch-and-a-quarter overlay on an interstate using the same equipment.”

Beyond their flexibility, Pavao notes that the Volvo compactors also offer a superior lighting package for night work, as well as industry-leading water capacity and fuel

economy. In addition to the machines’ capabilities, Woodco has been there every step of the way to help P.J. Keating with the new machines.

“The service and reliability we receive from Bill and Woodco was a huge factor in our decision,” Pillsbury acknowledged. “Our season is short, and we run a tight fleet. When the weather is nice, we have to perform. We are running 24/7, and we know that Woodco is there for us around-the-clock. Bill and Bobby Leach (PSSR-Road/Paving) have gone above and beyond for us.”

Bright future

With a dedication to quality and a stellar reputation, the sky is the limit for P.J. Keating going forward.

“Surface transportation is important to our daily lives,” said Pillsbury. “With the FAST Act finally through, I think the DOTs will be able to make a plan and let out more work. That should create several projects and consistency for everyone in the industry. We have a great team here that is dedicated to quality, and I think that will keep us in demand.” ■



(L-R) P.J. Keating Company’s Construction Operations Manager Mark Pillsbury and Paving Operations Manager Peter Pavao rely on Woodco Machinery and Sales Rep Bill Perla for their Volvo equipment and service needs.

Volvo compactors, like this DD110B, are the machines of choice for P.J. Keating Company.

“These compactors have eight amplitude settings, which allows us to use them on multiple projects,” said Construction Operations Manager Mark Pillsbury.





EARTHMOVING, DEMOLITION, AND MATERIAL HANDLING ATTACHMENTS • EXCAVATOR CUSTOMIZING



AVAILABLE THROUGH WOODCO MACHINERY



MT-300



690-G



1550-D



MAULDIN Paving Products is dedicated to developing products that exceed expectations. See for yourself what makes the industry's heaviest screed lay down the Superior mats your company desires. With over 10 years under the belt of proven results, the Silver-16 Screed is better than ever.

MAULDIN Paving Products... MASTERS OF THE MAT!

Contact your MAULDIN dealership today and review all the choices available from the MAULDIN 1750-C Official Catalog to spec out a 1750-C that perfectly matches your paving preferences!



www.woodcomachinery.com

Johnston, RI
60 Shun Pike
Johnston, RI 02919
(401) 942-9191
FAX: (401) 942-9266

Avon, MA
140 Wales Avenue
Avon, MA 02322
(508) 584-8484
FAX: (508) 584-8514

Woburn, MA
22 North Maple Street
Woburn, MA 01801
(781) 935-3377
FAX: (781) 935-1563

A CLOSER LOOK

GOT YOU COVERED

Woodco's hydraulic hose specialists get customers back up and running, fast

There are hundreds of feet of hose inside a piece of construction equipment. Just one nick, scratch or tear along that mass of hose can bring an entire project to a screeching halt. Woodco understands this, and it is equipped and committed to minimizing downtime for hose-related issues.

"We have the inventory and technology to make hoses from a quarter-inch in diameter to one-and-a-half-inches, as well as hoses that can handle 6,000 pounds of pressure," said Woodco Hydraulic Specialist David Purdy. "We have spiral and braided hoses, in addition to two-inch suction hoses. We can also make any length hose a customer needs, and we can usually have a request completed within 30 minutes."

As a certified Volvo distributor, Woodco can manufacture authentic hoses for Volvo machines in its shop by accessing the manufacturer specs in its database. However, Woodco makes hoses for other brands as well.

"We have the ability to manufacture any brand that we carry at Woodco," said Parts Manager Steve Bodtmann. "We think it's important to have a hose program that supports everything we sell and some competitive equipment as well. We match our hose to the original size, temperature, pressure and application to make a repair. We want to be there for our customers."

In addition to hoses, Woodco's inventory includes end fittings, adapters, flanges, quick couplers, valves, fittings and protectors. Purdy calls the operation a "one-stop-shop" for hose repairs.

When to repair

Identifying and staying proactive about repairs is essential for avoiding downtime caused by hose wear.

"The life of a hose varies greatly depending on application and location," explained Purdy. "Typically, the high-pressure hoses have the shortest life cycle because they are doing the most work and are the most exposed. They also aren't as protected from UV exposure, which breaks down hoses. Also, if they are cut, the steel in the hoses can become exposed, leading to failure."

Through proper inspection, hose wear can be detected and a replacement planned.

"While a small leak may not lead to catastrophic failure right away, it is a warning sign that the hose should be replaced," said Purdy. "If an owner or operator can spot that, we can make a hose, and it can be replaced before or after a shift. This keeps the machine up and running, which is our goal." ■



Steve Bodtmann,
Parts Manager



David Purdy,
Hydraulic
Specialist



(Clockwise from left)
Hydraulic Specialist David Purdy assembles a hydraulic hose after skiving the rubber and applying a ferrule.



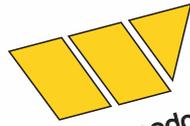
ATTACHMENTS

NPK

NPK manufactures an extensive line of the most productive attachments, offering you a wide variety of solutions to most of your construction, demolition, recycling, mining and quarrying needs! The NPK trademark has become a symbol for quality products worldwide, including the greatest selection of hydraulic hammers, pedestal boom systems, primary/secondary crushers, scalars, compactor/drivers, and material processors.



Please contact your local Woodco Machinery Branch

 **WOODCO MACHINERY**
www.woodcomachinery.com

WOBURN, MA • (781) 935-3377
AVON, MA • (508) 584-8484
JOHNSTON, RI • (401) 942-9191

Visit us on the web at
www.npkce.com

WOODCO

USED EQUIPMENT SPECIALS OF THE MONTH

Manufacturer/Model	Stock No.	Year	Hours	Manufacturer/Model	Stock No.	Year	Hours
EXCAVATORS				WHEEL LOADERS			
Volvo EC140DL	CE2814	2012	1,466	Volvo L30ZSX	CE2402	2012	2,068
Volvo EC160BLC	CE3039	2005	5,732	Volvo L50G	CE3600	2013	595
Volvo EW210D	CE2608	2013	674	Volvo L70D	CE3040	2001	14,337
Volvo ECR235DL	CE2607	2013	1,314	Komatsu WA380-7	KM6042	2014	1,118
Volvo ECR235DL	CE4873	2013	2,934	Komatsu WA500-3	CE3045	2000	26,691
Volvo EC250DL	CE2440	2012	1,242	Komatsu WA500-3	KM6068	2003	24,500
Volvo EC460C	SE0061	2001	12,619	COMPACTION EQUIPMENT			
Komatsu PC138USLC-8	KM6184	2011	5,857	Volvo DD90HF	CE2292	2011	600
Komatsu PC138USLC-10	KM6171	2015	745	Volvo DD138FA	CE2867	2010	1,930
Komatsu PC210LC-10	KM6152	2015	1,146	Volvo DD112HF	CE2289	2011	1,500
Komatsu PC228USLC-3	KM6073	2008	11,760	Volvo SD115	CE3014	2014	629
Komatsu PC360LC-10	KM6099	2014	1,789	Bomag BW211D-40	BO0120	2008	1,148
Komatsu PC490LC-11	KM6095	2015	1,237	Hypac C766C	CE3004	2004	4,326
CAT 365CL	KM6045	2006	14,808	PAVERS			
John Deere 450LC	CE3044	1999	14,531	Volvo PF6110	CE3046	2010	5,567
Sany SY215C	SY0007	2013	278	Carlson CP90	CA0006	2012	569
COMPACT EXCAVATORS				Leeboy 8500	CE3046	2001	
Volvo EC35C	CE2556	2013	650	Mauldin 1750C	MA0041	2010	
Volvo ECR88D	CE2905	2015	618	Mauldin 1750C T	MA0020	2014	169
Komatsu PC40MR-2	KM6205	2006	6,306	SEWER TRUCKS			
Komatsu PC40MR-2	KM6206	2007	1,987	Vactor 2110	VA0231	2002	2,400
Komatsu PC50MR-2	KM6245	2004	8,171	Vac Con	VA0220	1998	2,273
SKID STEER LOADERS				STREET SWEEPERS			
Volvo MCT135C	CE2609	2012	515	Elgin Pelican NP	EG1724	2008	8,921
Mustang 1750RT	MU0012		102				
Mustang 2100RT	MU0015	2012	295				

Call Paul Oliveira today at 781-935-1919 x206!



WOBURN, MA
 22 North Maple Street
 Woburn, MA 01801
 (781) 935-3377
 Fax: (781) 935-1563

AVON, MA
 140 Wales Avenue
 Avon, MA 02322
 (508) 584-8484
 Fax: (508) 584-8514

JOHNSTON, RI
 60 Shun Pike
 Johnston, RI 02919
 (401) 942-9191
 Fax: (401) 942-9266

Availability is subject to prior sales
 Financing available • Call now for details

Change Service Requested

EQUIPMENT SALES:

Knowledgeable People
to Serve Your Needs



SALES | **Gerry Tessier**
General Sales
Manager

Bill Foote
Sales
Coordinator

PARTS | **Steve Bodtmann**
Parts Manager

Bruce Rushford
Johnston Store

Kevin Blais
Avon Store

PRODUCT SUPPORT | **Kevin Sullivan**
Service Manager

Kurt Hoffmann
Service Coordinator

Bob Leach
PSSR – Road/Paving

 **WOODCO
MACHINERY**
www.woodcomachinery.com

WOBURN, MA
22 North Maple Street
Woburn, MA 01801
(781) 935-3377
Fax: (781) 935-1563

AVON, MA
140 Wales Avenue
Avon, MA 02322
(508) 584-8484
Fax: (508) 584-8514

JOHNSTON, RI
60 Shun Pike
Johnston, RI 02919
(401) 942-9191
Fax: (401) 942-9266